

2008 Salon Mesnil - Limited Oenotheque Case

- The long-awaited 2008 vintage of the Salon Cuvée "S" is limited to **only 8,000 bottles** and was released in a **limited oenotheque edition** as a magnum bottle together with 2 bottles each of the 2007, 2006 and 2004 vintages.
- 100 points from Robert Parker's Wine Advocate.
- The 2008 edition has achieved an **average annualised increase in value of 27%** since its release.



Factsheet - General

Origin	France
Region	Champagne
Type	Sparkling Wine
Grape	Chardonnay
Vintage	2008, 2007, 2006, 2004
Quantity	1 bottle (2008) and 2 bottles each (2007, 2006, 2004)
Bottle Size	1,500 ml (2008) and 750 ml each (2007, 2006, 2004)
Rating	Robert Parker 100 (2008), 96 (2007, 2004), 95 (2006)
Price per Bottle (excl. external costs and platform fees)	11,000 € per Oenotheque Case (2 Cases)
Investment Horizon	6 to 8 years
Value per Splint	50 €
Asset ID	56bddc29-66e8-4244-9917-2fc31d8b3ffa

Cost Analysis

	Value in €
Asset Value	22,000 €
Platform Fee Splint Invest	1,800 €
External Maintenance Cost	2,400 €
Price	26,200 €
Number of Splints	524
Price per Splint	50 €

- The price of 26,200 € includes the Splint Invest platform fee and external maintenance costs of 4,200 €. 22,000 € can be allocated to the bottles.
- Splint Invest will charge an exit fee of 2 % applied to the proceeds from the sale of the asset.
- Each Splint holder bears a proportional part of the costs.

Rating



Return

The sparkling wines from Salon have achieved an **average annual increase in value of over 25%** over the last **five years**.

The **Champagne 50 Index** by Liv-Ex has increased in value by **109%** over the **last 5 years**. This underlines the increase in the value of Champagne in general. Salon's sparkling wines are also included in the index.



Stability

Each vintage is limited to about **60,000** bottles. This is a fraction of what Don Pérignon produces (millions of bottles). This rarity is also due to the fact that Salon Mesnil does not release vintages very often. In the period **1990–2009**, only **8 vintages were published**.

The production volume for the **2008** vintage is **25% of the normal volume**. Accordingly, only **8,000 magnum** bottles were issued.



Track Record

The Salon champagne house was founded in **1911** by Airne Salon. Several factors distinguish Salon from its competitors. They are dedicated to producing a single prestige cuvee rather than a range of wines. It is made exclusively from Chardonnay and not Pinot Noir.

Only **0.1%** of the world's wine production is considered high quality. Salon Mesnil belongs to the top **1%** of this **0.1%**.

Investment Horizon of 6 to 8 Years – Splint Value 50€

Forecast per Splint in €	6 years	7 years	8 years
Ambitious	157	199	251
Balanced	113	136	163
Defensiv	61	67	72

- Investment horizon has been set to 6 to 8 years.
- The advantageous entry price, coupled with the incredible demand for the champagne from Salon Mesnil makes this an excellent mid- to long-term investment. Especially bottles with a rating of 100 points provide higher returns.
- If one of the following two conditions is met, the sale of the asset is considered:
 - End of the defined investment horizon has been reached.
 - Ambitious case already occurs before the end investment horizon.

Your Return Potential

	Value in € defensive	Value in € balanced	Value in € ambitious
Expected gross sales proceeds at maximum maturity	37,728 €	85,412 €	131,524 €
- Splint selling fees of 2%	-755 €	-1,708 €	-2,630 €
- External maintenance cost over investment horizon	-2,400 €	-2,400 €	-2,400 €
- Splint Invest platform fee	-1,800 €	-1,800 €	-1,800 €
- Asset value at acquisition	-22,000 €	-22,000 €	-22,000 €
Expected return at maximum maturity	10,773 €	57,504 €	102,694 €
Average annual rate of return	4.4%	15.6%	22.0%

Why you should invest

- 2008 vintage is limited to 8,000 magnum bottles.
- The 2008 vintage has received 100 points from Parker.
- Annual 27% over the last 5 years.



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